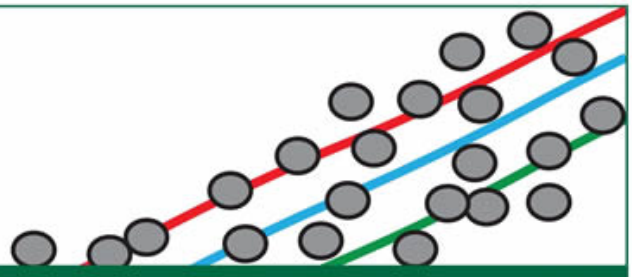

All Health Care Salary Survey

RETURN TO:
ERI Salary Surveys
ATTN: Survey Department
8575 164th Ave NE, Suite 100
Redmond, WA 98052
USA
Telephone: (877) 210-6563, Fax: (877) 239-2457

(RETURN BY April 14, 2013)

General Instructions
Participation between October 1 and December 31 earns a 75% discount. After that a 50% discount will be in effect. Discounts apply to any one survey order. Required inputs exist only for the wage/salary and variable pay/incentives to be earned in this year. Data collected before April 14, 2013, will be included in the 2013 survey. ENTER DATA ONLY FOR JOBS THAT EXIST WITHIN YOUR ORGANIZATION.

Please make sure your contact information is correct, including the industry sector, location, and the organizational size dimension and measure. We will call you to go over submitted input.

- Again, fill in data for only those jobs in which your organization has incumbents. -

Should you wish, you may enter your data directly online
or download a questionnaire at:

http://salary-surveys.erieri.com/onlinesurvey

ORGANIZATION INFORMATION

* Indicates required field

* Data Effective Date: _____

*Industry Sector (Default SIC 8000) (If known please circle one NTEE _____/SIC_____/NAIC_____)

*Organization: _____

*Total Employees: _____

*Revenue: _____

Assets: _____

*First Name: _____

*Last Name: _____

*Email: _____

*Phone: _____

*Fax: _____

*Address: _____

*City: _____

*State/Province: _____

*Zip Code: _____

*Country: _____

INDUSTRY BENCHMARK JOBS

INSTRUCTIONS: For each job, all values refer to "averages" of the incumbents. If you wish to detail the information for the incumbents or they work in a different postal code, please use the Job Overflow page at the end of this section to do so. To enter the correct education level for a job, please use a value from the list below:

EDUCATION LEVELS

1 - Illiterate - non-English speaking
2 - Limited English speaking
3 - Eighth grade or equivalent
4 - High School - non skilled
5 - High School - skilled
6 - 1 year trade, technical or JC
7 - 2 year JC or apprenticeship
8 - 4 year college - non-technical
9 - 4 year college - technical
10 - Graduate degree
11 - Doctorate

Top Management Positions

1. **CHIEF EXECUTIVE OFFICER**

Plans, develops, establishes, and oversees interpretation and implementation of policies and objectives of organization in accordance with board directives and corporation charter. Responsible for the profitability of the entire organization. Holds position of the top executive and principal organization leader in the organization. This position is distinguished from others in that it is the top ranking executive and, in most cases, is the highest paid executive in the organization.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
1							

2. **CHIEF FINANCIAL OFFICER**

Directs and coordinates company's financial affairs according to financial principles and government regulations. Establishes major economic objectives and policies for the company. Develop Develops, directs and prepares financial analyses of operations for guidance of management. Recommends changes and ideas to top management or Board of Directors in regard to policies and programs.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
6							

3. **CHIEF HUMAN RESOURCES OFFICER**

Directs, plans, develops, establishes, implements, and administers the personnel and human resources management function in accordance with objectives of organization. Directs human resource functions including staffing, employee orientation, education, and training, management development, employee and labor relations, affirmative action compliance, policies and procedures, workers compensation administration, wage and salary administration, benefits administration, organization development, and employee assistance. Directs staff personnel who assist in identifying, evaluating, and resolving human relations and work performance problems within establishment to facilitate communication and improve employee human relations skills and work performance.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
5							

4. **CHIEF MARKETING & SALES OFFICER**

Directs and oversees all marketing and sales functions. Plans, develops, and implements objectives, policies, and programs for marketing and sales activities of the organization.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
4							

5. **CHIEF OPERATING OFFICER**

Heads, plans, oversees, and coordinates the entire operation of an organization toward the achievement of established operating objectives. Collaborates in the planning and formulation of organization policies and practices. Oversees the design, operation, and improvement of the system that creates and delivers the organization's products or services. Oversees and adjusts organization's processes and operations as necessary to ensure efficient and effective execution of policies and procedures. This position is nearly always the second highest paid position in the organization.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2							

6. **TOP ADMINISTRATIVE OFFICER**

Directs, plans, develops, and establishes policies and objectives of functions in accordance with objectives of organization. Heads multifunctional support divisions or departments, such as, but not limited to, administration, data communications, facilities management, human resources services, insurance, office services, purchasing, security, etc.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
1641							

7. **TOP IT OFFICER**

Directs, develops, administers, and coordinates all phases of an organization's computer department, including systems design, programming, installation, and operation. Collaborates with the CEO and Board of Directors, setting the short- and long-term strategic objectives while providing the management necessary to achieve profits, growth, or other goals of the organization.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7							

8. **TOP LEGAL OFFICER**

Directs, oversees, and controls legal activities and functions to ensure the organization's legal posture is developed and maintained. Establishes legal services required by the organization and ensures that the organization is protected from any legal action. Provides officers and directors with advice and guidance in identifying the critical problems to which the application of legal principals yields the greatest opportunities for minimizing risks and maximizing profits.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9							

9. **TOP REGULATORY AFFAIRS EXECUTIVE**

Directs and oversees activities that implement policies relating to regulatory affairs. Develops and coordinates internal policies and directives to ensure organizational compliance with regulations.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
5912							

Middle Management Positions

10. **AMBULATORY SERVICES DIRECTOR**

Directs the programs and staff of the ambulatory services department, which administers health services to individuals who do not require hospitalization or institutionalization. Oversees business development, budget, quality improvement, human resource management, and recruiting and training of department staff.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7606							

11. **BIOMEDICAL ENGINEERING DIRECTOR**

Coordinates and supervises activities of biomedical equipment technicians engaged in maintenance, repair, and calibration of biomedical equipment. Utilizes knowledge of computer, graphics, electrical, mechanical, chemical, or other engineering principles and other related technologies.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
107114							

12. **CASE MANAGEMENT HEAD**

Directs, coordinates, and oversees case management to assure quality cost effectiveness of high risk and high cost cases. Develops guidelines for working with patients, health care management companies, insurance companies or other third party payers to determine quality cost effective care.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7552							

13. **CONTROLLER, TOP CORPORATE**

Directs and plans the preparation of reports that summarize and forecast company business activity and financial position in areas of income, expenses, and earnings, based on past, present, and expected operations.Oversees determination of depreciation rates to apply to capital assets. Establishes, or recommends to management, major economic objectives and policies for company or subdivision.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
4022							

14. **HOME CARE DIRECTOR**

Supervises and coordinates activities of employees engaged in the delivery of home health services. Develops standards and procedures for providing home health care and for evaluating service.Oversees services that include, but are not limited to, registered nurses, license practical nurses, nurses' aides, companions, and housekeeping services. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
65493							

15. **HOSPICE DIRECTOR**

Directs, plans, coordinates, and oversees the overall functions of the hospice program including home care, inpatient care, and bereavement follow up. Evaluates educational and informational programs. Implements and maintains established department, unit, and hospital policies, procedures, and objectives.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7637							

16. **HOSPITAL ADMINISTRATOR**

Directs administration of hospital facility within authority of governing board. Administers fiscal operations, such as budget planning, accounting, and establishing rates for health care services. Heads and coordinates activities of medical, nursing, and administrative staffs and services.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2904							

17. **HOSPITAL ADMITTING DIRECTOR**

Directs and oversees activities of staff in the registration and admissions department of hospital or other medical facility including admission of inpatients and registration of short stay and outpatients, striving for minimum delay and inconvenience. Assures accuracy of records of admission, transfer, discharges, patients' necessary personal, financial, and insurance data, and occupancy-census data. Collaborates with physicians and nurses to ensure efficient use of hospital beds. Develops and oversees department budget, forecasts operating costs of department, and directs preparation of budget requests.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2967							

18. **HOUSEKEEPING DIRECTOR**

Directs institutional housekeeping program to ensure clean, orderly, and attractive conditions of establishment. Establishes standards and procedures for work of housekeeping staff, and con conferswith supervisor to plan work schedules to ensure adequate service.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2308							

19. **LAUNDRY MANAGER HOSPITAL**

Manages and coordinates laundry activities of a hotel, hospital, or other institution. Develops schedule and directs workers engaged in receiving, marking, washing, and ironing uniforms or linen in laundry to provide quick and efficient service. Assures finished laundered articles conformance to standards. Views operation and controls the maintenance and upkeep of machines and equipment.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
8015							

20. **MEDICAL PRACTICE MANAGER**

Manages and oversees the daily operations of the medical practice. Hires, trains, fires, and manages, handling the revenue cycle, credentialing, and contract negotiations. Serves as the overall business manager and liaison to the physicians.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9482							

21. **MEDICAL RECORDS ADMINISTRATOR**

Plans, develops, and administers health information system for health care facility consistent with standards of accrediting and regulatory agencies and requirements of health care system. Develops andimplements policies and procedures for documenting, storing, and retrieving information, and for processing medical-legal documents, insurance data, and correspondence requests in conformance with Federal, State, and local statutes.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2920							

22. **MEDICAL REIMBURSEMENT HEAD**

Directs and coordinates activities of employees engaged in reimbursement activities, including conducting credit investigations and collecting delinquent accounts of customers. Reviews collection reports to ascertain status of collections-and-balances outstanding and to evaluate effectiveness of current collection policies and procedures. Assigns employees, directly or through subordinate supervisors, responsibility for notifying or locating customers with delinquent accounts and attempting to secure payment, using postal services, telephone, or personal visit; mailing form letters to customers to encourage payment of delinquent accounts; conferring with customers by telephone in attempt to determine reason for overdue payment; auditing delinquent accounts considered to be uncollectible to ensure that maximum efforts have been taken before assigning bad-debt status to accounts; coordinating with others, including personnel in credit card companies, to exchange information and update controls.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
69026							

23. **MEDICAL SERVICES MANAGER**

Manages medical services provided by an organization and efforts to improve departmental and institutional productivity. Studies and implements changes to improve productivity and internal operations of department. Directs and coordinates personnel activities of department.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
1711							

24. **MEDICAL STAFF COORDINATOR**

Coordinates administrative support services for medical staff and medical staff officers. Oversees processing of applications and appointments of medical staff and allied health professionals.Heads orientation of new medical staff members to hospital protocols and services.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9359							

25. **MEDICAL UNIT MANAGER**

Manages and oversees activities of clerical and administrative personnel engaged in supporting a patient care unit. Coordinates logistical needs of patient care unit including supplies, equipment, and working environment.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
263							

26. **MENTAL HEALTH MANAGER**

Manages program that provides psychological social work assistance to mentally or emotionally disturbed patients of hospitals, clinics, and other medical centers, and to their families, collaborating with psychiatric and allied team in diagnoses and treatment plans.Directs the activities of Psychologists and other members of health team. Oversees the investigation of patient's family and social background pertinent to diagnosis and treatment.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3030							

27. **NURSE CALL CENTER MANAGER**

Manages a nurse triage call center operation (that is typically open 24 hours a day, 7 days a week) to ensure provision of quality telephonic nursing services in support of a health plan.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9491							

28. **NURSE MANAGER ACUTE CARE UNIT**

Manages and supervises staff for an acute care clinical unit to include areas such as CCU, ICU, Psychiatric Unit, Burn, Operating Room, Recovery, Labor & Delivery or ER. Typically responsible for 7 days/week, 24 hours/day management. This position typically requires a registered nurse license and a minimum of five years of clinical nursing experience.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9495							

29. **NURSE MANAGER CLINIC**

Manages activities of nursing and support staff in a clinic or ambulatory care setting to ensure that patient needs are met in accordance with physician instructions and administrative procedures. This position requires a licensed Registered Nurse with clinical experience.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9496							

30. **NURSING HOME DIRECTOR**

Directs, administers, and coordinates all activities of the nursing home. Plans all activities of the nursing home to ensure proper health care services to residents. Maintains direct patient contact, reviews patient condition reports and health care plans.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7609							

31. **OCCUPATIONAL THERAPIST DIRECTOR**

Directs, plans, organizes, and coordinates subordinate staff and occupational therapy program in hospital, institution, or community setting to facilitate development and rehabilitation of mentally, physically, or emotionally disabled. Requires current licensure as an Occupational Therapist.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE

8011							
8011							

32. **OCCUPATIONAL THERAPY SUPERVISOR**

Supervises occupational therapy employees, and oversees operations of the Occupational Therapy Department. Evaluates patients' needs, and administers therapy to preserve and improve abilities for independent function, such as range of motion, strength, tolerance, coordination, behavioral management skills, social skills, and activities of daily living. Requires current licensure as an Occupational Therapist.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9205							
9205							

33. **OUTPATIENT DEPARTMENT MANAGER**

Manages and coordinates outpatient clinic operations, and coordinates activities of clinic with those of other hospital departments. Provides input in developing, evaluating, and implementing clinic policies, practices, procedures, and attainment of operating goals. Assigns, or delegates responsibility for, specified work or functional activities and disseminates policies and objectives to staff. Establishes and maintains work schedules and assignments of resident professional staff members.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2990							

34. **PHARMACY DIRECTOR**

Directs, oversees, and allocates activities of employees engaged in compounding, mixing, packaging, labeling, and dispensing prescribed medications, drugs, and other pharmaceuticals for patient care, according to professional standards and State and Federal legal requirements. Selects vendors and authorizes purchase of pharmaceutical items. Provides consultative advice to nursing and medical staffs.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
8014							

35. **PHYSICAL THERAPY MANAGER**

Manages, plans, and administers prescribed physical therapy treatment program for patients to restore function, relieve pain, and prevent disability following illness, disease, or injury. Provide Providesdirection and supervision for physical therapy staff.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2961							

36. **QUALITY ASSURANCE HEAD HOSPITAL**

Supervises and coordinates activities of quality assurance to ensure patient quality care, and evaluates effectiveness of quality assurance policies and procedures to enhance standards and quality of serviceInterprets and implements quality assurance standards in hospital to ensure quality care to patients. Ensures appropriate care is provided to patients.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7549							

37. **RESPIRATORY THERAPY MANAGER**

Manages and oversees activities of and provides direction to employees engaged in inhalant therapy involving the administration of aerosolized drugs and medical gases. Typically reports to director level and may have first level supervisors reporting to this position; however, in smaller organizations, the manager may be the first level supervisor over subordinate staff.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2996							

38. **TOP MANAGED CARE EXECUTIVE**

Directs organization's activities of strategic planning, evaluation, coordination, and implementation of various managed health care programs (HMO's, PPO's, long-term care). Organizes and develops short- and long-term planning programs to ascertain community and organization's requirements. Typically reports to Hospital Administrator and directs subordinate staff.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7545							

39. **TOP NURSING EXECUTIVE**

Directs, through managers, supervisors or head nurses, activities of nursing staff, as the highest level position in patient care. Administers nursing program in hospital or other medical institution to maintaining standards of patient care.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE

99069							

40. **TOP PROFESSIONAL SERVICES EXECUTIVE MEDICAL**

Directs activities of multiple professional services units of a hospital; organizational units may include, but are not limited to, three or more professional areas, such as clinical divisions, pharmacy, social services, diagnostic imaging, laboratories, etc. Coordinates activities with those of other hospital departments. Establishes policies and procedures in cooperation with other hospital officials. Interprets and administers personnel policies and provides for training program.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
107472							

41. **TOP SUPPORT/ANCILLARY EXECUTIVE MEDICAL**

Directs activities of multiple supporting units of a hospital. Heads organizational units including three or more of the following supporting areas

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
84334							

42. **UTILIZATION REVIEW/QUALITY ASSURANCE COORDINATOR**

Coordinates, interprets, and implements quality assurance standards in clinical area or hospital to ensure quality care to patients. Assures that appropriate care is provided to patients. Review Reviews quality assurance standards, studies existing policies and procedures, and interviews personnel and patients to evaluate effectiveness of quality assurance program.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
84657							

43. **VOLUNTEER SERVICES DIRECTOR**

Directs activities of volunteers and workers offering their services to hospitals, social service, and community agencies. Assigns workers to various services with hospital or agency.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7551							

44. **WELLNESS PROGRAM ADMINISTRATOR**

Administers the activities of company's wellness programs. Directs and oversees program activities designed to benefit the health and well being of employees, including physical fitness, weight reduction, stress management, and smoking cessation.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7519							

Supervisory Positions

45. **HOSPITAL ADMITTING SUPERVISOR**

Supervises, coordinates, and partakes in daily activities of the registration staff in pre-admission, registration of inpatients and outpatients in hospital or other medical facility, insurance verification, reception, cashiering, and preparation of required records. Oversees employees who interview patient or patient's representative to obtain necessary personal, financial, and insurance data and to determine eligibility for admission.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2922							

Health Care Positions

46. **ACUPRESSURIST**

Evaluates clients with pain, stress, or tension, performing examinations; determines acupressure techniques required to relieve problems, and utilizes knowledge of acupressure methods and techniques to demonstrates techniques to client.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
5202							

47. **ANESTHESIA TECHNICIAN**

Performs a variety of technical and supportive patient care tasks to assist attending anesthesiologists, residents and nurse anesthetists in performing anesthetic procedures.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE

2758							

48. **AUDIOLOGIST**

Diagnoses and treats patients with hearing and hearing-related disorders. Determines type and degree of hearing impairment and implements habilitation and rehabilitation services for patient. Administers and interprets variety of tests, such as air and bone conduction and speech reception and discrimination tests, to determine type and degree of hearing impairment, site of damage, and effects on comprehension and speech. Evaluates test results in relation to behavioral, social, educational, and medical information obtained from patients, families, teachers, and other professionals to determine communication problems related to hearing disability.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2946							

49. **AUDIOMETRIST**

Administers audiometric screening and threshold tests, generally pure-tone air conduction, to individuals or groups, under supervision of Audiologist or Otolaryngologist. Modifies earphones on subject to fit, and provides instruction on procedures to be followed.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2947							

50. **BIOMEDICAL EQUIPMENT TECHNICIAN**

Repairs, calibrates, and keeps medical equipment and instrumentation used in health care delivery field maintained. Inspects and installs medical and related technical equipment in medical and research facilities for use by physicians, nurses, scientists, or engineers involved in researching, monitoring, diagnosing, and treating physical ailments or dysfunctions.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
5039							

51. **CALL CENTER NURSE RN**

Provides telephone triage to member of the health plan. Advises and instructs callers on proper health care after assessing the urgency of symptoms or complaints.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9202							

52. **CARDIAC CATHETERIZATION TECHNOLOGIST**

Tests multiple blood samples obtained through catheterization or other means from specific areas within the patient's heart or lungs. Ascertains the concentration of gases through catheterization process or other means. Monitors and records blood pressure and electrocardiogram (EKG) data.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7614							

53. **CARDIAC MONITOR TECHNICIAN**

Monitors heart rhythm pattern of patients in special care unit of hospital to detect abnormal pattern variances, using telemetry equipment. Reviews patient information to determine normal heart rhythm pattern, current pattern, and prior variances. Observes screen of cardiac monitor and listens for alarm to identify abnormal variation in heart rhythm. Informs supervisor or General Duty Nurse of variances to initiate examination of patient.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2939							

54. **CARDIOPULMONARY TECHNOLOGIST**

Performs diagnostic tests of cardiovascular and pulmonary systems of patients to aid physician in diagnosis and treatment of heart, lung, and blood vessel disorders. Prepares patient for tests and explains procedures to obtain cooperation and reassure patient. Conducts electrocardiogram, phonocardiogram, echocardiogram, stress testing, and other tests to aid in diagnosis of cardiovascular system, using variety of specialized electronic test equipment, recording devices, and laboratory instruments. A degree in health sciences is required for this position.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2941							

55. **CASE MANAGER**

Controls and administrates managed care cases of plan members admitted to the provider plan facilities and/or members utilizing services outside the provider plan facilities. Checks prior authorizations, performs concurrent reviews, indicates the appropriate level of care and utilization of services needed, develops discharge plans, and ensures quality cost effectiveness. Develops a plan of care for patients from admission to discharge. This managed care position is typically filled by a Registered Nurse with current State license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7500							

56. **CERTIFIED MEDICATION TECHNICIAN**

Gives prescribed medications to patients and maintains related medical records under supervision of General Duty Nurse. Verifies identity of patient receiving medication and records name of drug, dosage, and time of administration on specified forms or records.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2978							

57. **CERTIFIED NURSE ASSISTANT**

Assists nurses by performing various basic care activities related to services essential to caring for the personal needs and comfort of patient. Dresses, grooms, bathes, feeds, takes and records vital signs of patients. Answers call lights, assists in toileting, oral care, nail care, catheter care, assists patients in wheel chairs, transports, turns bedridden patients, reports patient changes, and takes out trash. Requires certification as a Nurse Assistant; functions may not exceed Standards of Practice as accorded by certification.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3022							

58. **CERTIFIED PHARMACY TECHNICIAN**

Assists the pharmacist in dispensing, delivery and retrieval of medications. May assist Pharmacist in hospital, clinic, home care, long-term care, mail order, managed care or retail pharmacy performing a variety of duties. This position may also be found in research, education and the pharmaceutical industry.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9143							

59. **CHARGE NURSE**

Supervises nurses and plans and organizes activities for the duration of one shift of hospital nursing unit. Notices techniques of, and services rendered by, nursing staff or provides nursing care for patients in unit. Demonstrates techniques for nursing students and/or new personnel to provide training and direction. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
22181							

60. **CLINICAL NURSE SPECIALIST**

Advises hospitals, schools of nursing, industrial organizations, or public health groups on problems related to nursing activities and health services. Position is a clinical specialist or consultant requiring comprehensive specialized health and medical care knowledge. This position typically requires advanced study in the field of nursing or health sciences. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
220088							

61. **CLINICAL RESEARCH NURSE**

Coordinates and participates in clinical research studies conducted by physicians. Plans, coordinates, evaluates and manages nursing care of participants and data for assigned research projects. Follows study-specific protocol guidelines and communicates and interacts with investigators, hospital staff, sponsoring agencies, and others to effectively perform clinical research and coordinate research activities.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9155							

62. **CRITICAL CARE UNIT NURSE**

Treats and provides nursing care to Critical Care Unit patients in hospital or similar health care facility. Readies equipment and aids physician during treatments and examinations of patients.Administers prescribed medications and treatments in accordance with approved nursing techniques. Observes patient, records significant conditions and reactions, and notifies supervisor or physician of patient's condition and reaction to drugs, treatments, and significant incidents. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
8021							

63. **CT TECHNOLOGIST**

Operates computed tomography (CT) scanner to produce cross-sectional radiographs of patient's body for diagnostic purposes. Talks with patient to get history, explain routine procedures, and address concerns. Typically requires specialized certification.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
48782							

64. **CT TECHNOLOGIST (LEAD)**

64. **CT TECHNOLOGIST (LEAD)**

Coordinates activities of workers engaged in operating computed tomography (CT) scanner to produce cross-sectional radiographs of patient's body for diagnostic purposes. Completion of formal radiologic technology training is required for this position. Registration as a Radiologic Technologist (ARRT) is required and must have supplemental training and experience in computed tomography (CT).

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9244							

65. **CYTOTECHNOLOGIST**

Examines cells of human body to detect evidence of cancer, hormonal abnormalities, and other pathological conditions, following established standards and practices. Receives blood specimens or draws blood from patients according to established procedures to prevent patient infection and specimen contamination. Stains, mounts, and prepares microscopic slides from specimens of blood, scrapings, or other bodily exudates, and fixes and stains slide to preserve specimen and enhance visibility of cells under microscope.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
5160							

66. **DENTAL ASSISTANT**

Assists Dentist during examination and treatment of patients. Prepares patient, sterilizes and disinfects instruments, sets up instrument trays, and prepares materials. Takes and records medical and dental histories and vital signs of patient.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
4025							

67. **DENTAL HYGIENIST**

Treats and aids patient in prevention of dental disease. Cleanses calcareous deposits, accretions, and stains from teeth and beneath margins of gums, using dental instruments. Identifies swelling or tenderness that could indicate presence of oral cancer upon examination of lymph nodes under patient's chin. Feels and visually analyzes gums for sores and signs of disease. Examines gums, using probes, to locate periodontal recessed gums and signs of gum disease. Applies fluorides and other cavity preventing agents to arrest dental decay. Charts conditions of decay and disease for diagnosis and treatment by dentist.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
4026							

68. **DIAGNOSIS RELATED GROUP COORDINATOR**

Reviews Medicare inpatients and aids medical staff and fiscal services to assure that a satisfactory system is maintained. Determines the organization's potential financial risk for Medicare patients, andanalyzes the financial status of Medicare patients. Assures the accurate selection of the primary diagnosis and procedure and any complicating or pre-existing conditions in accordance with Medicare definitions by reviewing Medicare inpatients' records.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7613							

69. **DIALYSIS TECHNICIAN**

Prepares, operates, and monitors hemodialysis machines and systems to provide dialysis treatment for patients with kidney failure. Attaches dialyzer and tubing to machine to assemble for use. Mixes dialysate, according to formula. Initiates dialysis via approved accesses, observes all safety measures, takes and monitors patient vital signs, administers fluid therapy or other appropriate treatments as directed, and documents activity appropriately. Ensures compliance with State and Federal regulations for patient care and services.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2942							

70. **DIALYSIS UNIT HEAD**

Directs and oversees activities in a kidney dialysis unit. Assigns duties to dialysis technicians, and coordinates outpatient and inpatient treatment involving setting up and operating equipment to provide dialysis treatment for patients with kidney failure. Evaluates activities to ensure patient care, staff relations, and efficiency of service. Observes treatment to ensure that treatment is carried out as directed, and treatment administered in accordance with physician's instructions.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7604							

71. **DIETICIAN**

Plans therapeutic diets and implements preparation and service of meals for patients in hospital, clinic, or other health care facility. Consults with physician and other health care personnel to determine nutritional needs and diet restrictions, such as low fat or salt free, of patients.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
1724							

72. **DIETITIAN HEAD**

Directs activities of institution department providing quality food service and nutritional care. Administers, plans, and oversees activities of department providing quality food service. Establishes policies and procedures, and provides administrative direction for menu formulation, food preparation and service, purchasing, sanitation standards, safety practices, and personnel utilization.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
889608							

73. **DOSIMETRIST**

Measures and calculates radiation doses and develops optimum arrangement of radiation fields and exposures to treat patient. Studies prescription, x-rays showing area to be treated, and requirements for dose calculation. Selects beam energy, optimum multiple beam arrangement, beam modifying devices, and other factors, using computer, manuals, and guides. Develops several possible treatment arrangements that meet physician's criteria and submits arrangements for selection by physician.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
21982							

74. **ECHOCARDIOGRAPH TECHNICIAN**

Generates two-dimensional ultrasonic recordings and Doppler flow analyses of heart and related structures, using ultrasound equipment, for use by Physician in diagnosis of heart disease and study of heart. Explains procedures to patient to obtain cooperation and reduce anxieties of patient.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2987							

75. **ELECTROCARDIOGRAPH TECHNICIAN**

Creates recordings of electromotive variations in patient's heart muscle to provide data for diagnosis of heart ailments, operating electrocardiograph (EKG/ECG) machine. Attaches electrodes to chest, arms, and legs of patient. Connects electrode leads to electrocardiograph and starts machine. Moves electrodes along specified area of chest to produce electrocardiogram that records electromotive variations occurring in different areas of heart muscle. Monitors electrocardiogram for abnormal patterns.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
1124							

76. **ELECTROENCEPHALOGRAPHIC TECHNOLOGIST**

Measures electrical activity of brain waves, using electroencephalograph (EEG) instrument, and conducts evoked potential response tests for use in diagnosis of brain and nervous system disorders. Typically one to two years of training is required for this position.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
1125							

77. **ELECTROMYOGRAPHIC TECHNICIAN**

Measures electrical activity in peripheral nerves, using electromyography (EMG) instrument, for use by Physician in diagnosing neuromuscular disorders. Explains procedures to patient to obtain cooperation and relieve anxieties during test.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
1130							

78. **ELECTRONEURODIAGNOSTIC TECHNOLOGIST**

Records and studies electrical activity in the brain and nervous system.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9246							

79. **EMERGENCY MEDICAL TECHNICIAN**

Cares for and transports sick or injured patients to medical facility, working as member of emergency medical team. Responds to instructions from emergency medical dispatcher, and drives drives specially equipped emergency vehicle to specified location. Monitors communication equipment to maintain contact with dispatcher. Removes or assists in removal of victims from scene of accident or catastrophe. Determines nature and extent of illness or injury, or magnitude of catastrophe, to establish first aid procedures to be followed or need for additional assistance, basing decisions on statements of people involved, examination of victim or victims, and knowledge of emergency medical practice. Administers prescribed first-aid treatment at site of emergency, or in specially equipped vehicle, performing such activities as application of splints, administration of oxygen or intravenous injections, treatment of minor wounds or abrasions, or administration of artificial resuscitation. This position requires certification as an EMT.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2980							

80. **EMERGENCY ROOM NURSE**

80. **EMERGENCY ROOM NURSE**

Treats and provides general nursing care to patients in Emergency Care Unit of hospital, infirmary, or similar health care facility. Readies equipment and aids physician during treatments and examinations of patients. Administers prescribed medications and treatments in accordance with approved nursing techniques. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7507							

81. **EPIDEMIOLOGIST**

Plans, directs, and conducts studies concerned with incidence of disease and effects of genetics, environment, lifestyle, chemicals, and other factors on health. Gathers and analyzes such information as the race, gender and age of the people with the disease; their shared biological characteristics, such as a family history of the disease or common blood types; shared personal habits, such as tobacco and drug use and diet and exercise patterns; and social and economic factors. Analyzes data collected to determine probable effects on disease and mortality rates, using valid statistical techniques and knowledge of epidemiology. Usual requirement is a minimum of a master's degree in a program of environmental health or health management sciences.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
5074							

82. **EXERCISE PHYSIOLOGIST**

Develops, implements, and coordinates exercise programs, and administers medical tests, under physician's supervision, to program participants to promote physical fitness. Explains program and test procedures to participant. Interviews participant to obtain vital statistics and medical history and records information. Records heart activity, using electrocardiograph (EKG) machine, while participant undergoes stress test on treadmill, under physician's supervision. Measures oxygen consumption and lung functioning, using spirometer. Measures amount of fat in body, using such equipment as hydrostatic scale, skinfold calipers, and tape measure, to assess body composition.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
1710							

83. **GERONTOLOGY NURSE**

Treats and provides general nursing care to geriatric patients in assigned care unit. Readies equipment and aids physician during treatments and examinations of patients. Administers prescribed medications and treatments. Takes temperature, pulse, blood pressure, and other vital signs to detect deviations from normal and evaluates condition of patient. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7508							

84. **HEAD NURSE**

Supervises and coordinates nursing activities in hospital unit. Assigns duties and coordinates nursing service. Evaluates nursing activities to ensure patient care, staff relations, and efficiency of service.Notes nursing care and visits patients to ensure that nursing care is carried out as directed and that treatment administered in accordance with physician's instructions. Directs preparation and maintenance of patients' clinical records. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
22677							

85. **HISTOPATHOLOGIST**

Studies human or animal tissue to provide data to delineate cause and progress of disease that impairs body function. Analyzes tissue under microscope to detect characteristics of cell structure indicative of disease and writes diagnostic reports. Excludes paraprofessional positions.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3008							

86. **HISTOTECHNOLOGIST**

Examines and prepares histologic slides from tissue sections for microscopic examination and patient diagnosis. Uses rapid tissue processing and frozen section technique to freeze, cut, mount, and stain tissue specimen received from surgery, biopsy, and anatomical tissues upon preparation of sections of human or animal tissue for immediate examination. Operates computerized laboratory equipment to fix, dehydrate, and infiltrate with wax, tissue specimens to be preserved for study by Pathologist.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3009							

87. **HOME CARE AIDE COORDINATOR**

Arranges the schedules of aides engaged in caring for elderly, convalescent, or disabled people in a home environment. Adjusts work schedules to meet coverage needs. Prepares and subm submits staffing reports on aide activities.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7639							

88. **HOME CARE AIDE SUPERVISOR**

Supervises activities of aides engaged in caring for elderly, convalescent, or disabled people in a home environment. Reviews the quality and quantity of services provided. Analyzes and reso resolveswork problems, and assists employees in solving work problems.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7638							

89. **HOME CARE LPN**

Provides prescribed medical treatment and personal care services to ill, injured, convalescent, and disabled persons in home care e settings. Cares for a broad range of patients and provides preventative and rehabilitative nursing care under supervision of a Registered Nurse.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9302							

90. **HOME CARE NURSE**

Treats and provides professional nursing care to assigned patients in their home. Evaluates patient and plans and makes appropriate changes to the home care nursing process. Contacts physician and hospital to arrange for further medical treatment when needed. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7611							

91. **HOME HEALTH AIDE**

Assists in providing simple or uncomplicated patient care in caring for elderly, convalescent, or disabled people in patient's home. Changes bed linens, washes and irons patient's laundry, and cleans patient's quarters.Buys, prepares, and serves food for patient and other members of family, following special prescribed diets. Assists patients into and out of bed, automobile, or wheelchair, to lavatory, and up and down stairs. Assists patient to dress, bathe, and groom self.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2311							

92. **HOSPITAL ADMITTING CLERK**

Coordinates various aspects of resident care to include admissions, discharge, resident assessments, and care plans with residents, resident's families, staff and administration in a long-term care or nursing home facility. This position typically requires a Registered Nurse with long-term care experience or a Master of Social Work with three years of social work experience in a long-term or medical care facility.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2923							

93. **HOSPITAL CLEANER**

Cleans hospital patient rooms, baths, laboratories, offices, halls, and other areas. Washes beds and mattresses, and remakes beds after dismissal of patients. Keeps utility and storage rooms in clean and orderly condition. Distributes laundered articles and linens.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
6223							

94. **IMMUNOHEMATOLOGIST**

Compiles data from performed immunohematology tests, proposes blood problem solutions to doctors, and serves as a consultant to the blood bank and community. Inspects blood visually in specimen tubes for hemolysis. Centrifuges blood specimen to separate red cells from serum and tests separated serum to detect presence of antibodies. Interprets reactions observed to devise experiments and suggest techniques that will resolve patient's blood problems.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
5157							

95. **INFECTION CONTROL NURSE**

Heads and coordinates infection control program in hospital. Identifies conditions that require infection control procedures, comparing laboratory reports with communicable diseases list. Advises and consults with physicians, nurses, and hospital personnel concerning precautions to be taken to protect patients, staff, and other people from possible contamination or infection. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3018							

96. **INTENSIVE CARE UNIT NURSE**

Treats and provides general nursing care to patients in Intensive Care Unit of hospital. Administers prescribed medications and treatments in accordance with approved nursing techniques.Readies equipment and aids physician during treatments and examinations of patients. Observes patient, records significant conditions and reactions, and notifies supervisor or physician of patient's condition and reaction to drugs, treatments, and significant incidents. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7610							

97. **LACTATION CONSULTANT**

Develops, implements and educates patients, families, and staff on proper breast feeding techniques and lactation.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9154							

98. **MAGNETIC IMAGING TECHNOLOGIST**

Creates cross-sectional images of patient's body for diagnostic purposes, using magnetic resonance imaging equipment. Asks patient to explain magnetic resonance imaging procedures and to request removal of metal objects that are hazardous to patient and equipment when magnet is activated. Typically requires specialized certification.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2701							

99. **MEDICAL ASSISTANT**

Assists in examination and treatment of patients, performing miscellaneous delegated duties under the direction of physician. Asks patients questions regarding injury or ailment. Takes vital signs, such as pulse rate, temperature, blood pressure, weight, and height, and records information on patients' charts. Prepares treatment rooms for examination of patients. Cleans and sterilizes instruments.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2908							

100. **MEDICAL LABORATORY MANAGER**

Directs and coordinates activities of workers engaged in performing chemical, microscopic, and bacteriologic tests to obtain data for use in diagnosis and treatment of diseases. Consults and acts as a resource to physicians. Assigns workers to duties and oversees performance of tests in the fields of microbiology, chemistry, histology, hematology, immunohematology, and serology.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
68931							

101. **MEDICAL LABORATORY TECHNICIAN**

Performs routine tests, and compiles data from tests in medical laboratory for use in diagnosis and treatment of disease. Conducts quantitative and qualitative chemical analyses of body fluids, such as blood, urine, and spinal fluid, under supervision of Medical Technologist. Typically requires specialized certification.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
4056							

102. **MEDICAL RECEPTIONIST**

Receives patients and visitors and provides assistance in scheduling appointments, patient registration, medical chart maintenance and the coordination of patient referrals.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9632							

103. **MEDICAL RECORDS CLERK**

Compiles, verifies, types, and files medical records of hospital or other health care facility. Operates computer to enter and retrieve data and type correspondence and reports. Reviews medical records for completeness, and files records in filing system. Locates, signs out, and delivers medical records as requested.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2914							

104. **MEDICAL TECHNOLOGIST**

Compiles data from various performed routine or special chemical, microscopic and bacteriologic medical laboratory tests, procedures, experiments, and analyses for diagnosis, treatment, and prevention of disease. Conducts chemical analyses of body fluids, such as blood, urine, and spinal fluid, to determine presence of normal and abnormal components. Typically requires specialized certification.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2916							

105. **MEDICAL TRANSCRIBER**

Transcribes dictated recordings made by physicians and other health care professionals into medical reports, correspondence, and other administrative materials in accordance with specific standards for medical records. Uses computer or word processor and understands medical terminology to accurately transcribe dictated recording or written notes into a format that is clear and comprehensible for the reader. Edits and corrects as necessary for accuracy and clarity.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2917							

106. **NUCLEAR MEDICAL TECHNICIAN**

Prepares and renders radiopharmaceuticals in diagnostic and therapeutic studies, utilizing variety of equipment and following prescribed procedures. Prepares stock solutions of radiopharmaceutical materials, calculates doses, and administers doses, under direction of physician. Calibrates equipment. Performs diagnostic studies on patients as prescribed by physician, using scanners or scintillation cameras to detect radiation emitted and to produce image of organ on photographic film. Typically requires specialized certification.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2706							

107. **NURSE ANESTHETIST**

Provides and administers local, inhalation, intravenous, and other anesthetics prescribed by Anesthesiologist to induce total or partial loss of sensation or consciousness in patients during surgery, deliveries, or other medical and dental procedures. Adjusts mask to patient's face, sets dials, and sets gauges of equipment to regulate flow of oxygen and gases to administer anesthetic by inhalation method, according to prescribed medical standards. Requires certification as a Certified Registered Nurse Anesthetist.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
5119							

108. **NURSE LICENSED PRACTICAL**

Cares for and gives prescribed medical personal care services to ill, injured, convalescent, and disabled patients in such settings as hospitals, clinics, private homes, schools, sanitariums, and similar institutions. Takes and records patients' vital signs. Dresses wounds, gives enemas, douches, alcohol rubs, and massages. Applies compresses, ice bags, and hot water bottles. Observes patients and reports adverse reactions to medication or treatment to medical personnel in charge. Administers specified medication, orally or by subcutaneous or intermuscular injection, and notes time and amount on patients' charts. Requires an LPN or LVN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3015							

109. **NURSE MIDWIFE**

Treats and provides nursing care to obstetrical patients in accordance with approved and recognized standards of midwifery. Evaluates patients, performing initial examinations with physician, and is assigned responsibility for plan of care, treatment, and delivery of patient. Manages normal labor, delivers babies, and teaches patients in prenatal and postnatal health practices, consulting health team as necessary. Requires Nurse Midwife certification.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3028							

110. **NURSE PRACTITIONER**

Evaluates, treats, and provides total nursing care to patients under the direction of a physician. Administers prescribed medications and treatments in accordance with approved nursing techniques. Observes patient and documents condition and reaction to drugs, treatments, and significant incidents. Evaluates the outcome of patient care. Performs physical examinations and preventive health measures within prescribed guidelines and instructions of physician. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
8022							

111. **NURSE PUBLIC HEALTH**

Instructs individuals and families in health education and disease prevention in community health agency. Determines, oversees, and ensures that health care information is distributed to staff education and outreach programs. Develops and implements research programs that promote and create healthy lifestyles for enrollees. Visits homes to determine patient and family needs, develops plan to meet needs, and provides nursing services. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3026							

112. **NURSE RECRUITER**

Responsible for coordinating the staffing and recruitment functions of nursing areas to include internal and external activities.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9179							

113. **NURSING INSTRUCTOR**

Teaches and demonstrates patient care in classroom and clinical units of hospital to nursing students and nursing personnel, and educates them in principles and application and improved methods of physical, biological, and psychological subjects related to nursing. Lectures students, conducts and supervises laboratory work, assigns lessons, and directs seminars and panels. Supervises student nurses and demonstrates patient care in clinical units of hospital. Requires an RN license in addition to experience and/or additional training.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3020							

114. **OB/GYN CLINICAL NURSE**

Treats and provides professional nursing care to patients in the obstetrical and gynecological departments. Administers prescribed medications and total patient care in the labor room, delivery room, postpartum unit, and nursery. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
69967							

115. **OCCUPATIONAL NURSE**

Provides professional nursing service and first aid to employees or persons who become ill or injured on premises of business, industrial plant, or other establishment. Takes patient's vital signs, treats wounds, evaluates physical condition of patient, and contacts physician and hospital to arrange for further medical treatment, when needed. Ensures that an effective program for employee health is maintained and monitored.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3021							

116. **OCCUPATIONAL THERAPIST**

Facilitates development and rehabilitation of mentally, physically, or emotionally disabled. Plans and runs occupational therapy programs that involve activities, such as manual arts and crafts, practice in functional, prevocational, vocational, and homemaking skills, activities of daily living, and participation in sensorimotor, educational, recreational, and social activities, designed to help patients or disabled people develop or regain physical or mental functioning or adjust to disabilities.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2959							

117. **OFFICE NURSE**

Treats and provides nursing care to patients in medical office, as directed by Physician. Readies patient for and aids physician with examinations. Administers injections and medications, dresses wounds and incisions, interprets physician's instructions to patients, assists with emergency and minor surgery, and performs related tasks as directed. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3023							

118. **ONCOLOGY NURSE**

Readies patients and aids physician or surgeon in the examination of oncology patients. Provides professional patient care during biopsies. Administers injections and medications and dresses wounds and incisions. Monitors patients after operations. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7608							

119. **OPERATING ROOM NURSE**

Provides nursing assistance to surgical team during surgical procedures. Assures that all equipment is sterilized and inventoried prior to operation. Aids surgical personnel by passing items to them during procedure as directed. Records required details of operation in patient records during time in operating room, including fluids and narcotics administered to patient. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7515							

120. **OPERATING ROOM TECHNICIAN**

Assists surgical team before, during, and after surgery, maintaining a sterile environment. Places equipment and supplies in operating room and arranges instruments, according to instructions. Helps team members to place and position patient on table. Scrubs arms and hands and dons gown and gloves.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
23785							

121. **OPHTHALMIC TECHNICIAN**

Tests and measures eye function to assist Ophthalmologist to diagnose and treat eye disorders and disease. Assesses patient's far acuity, near acuity, peripheral vision, depth perception, and color perception to assist Ophthalmologist to diagnose and treat eye disorders and disease.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3056							

122. **OPTOMETRIC ASSISTANT**

Performs a variety of duties to assist the Optometrist with the patient, as well as administrative duties. This position typically requires completion of basic life support training and may require certification as an Anesthesia Technician.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3061							

123. **ORDERLY**

Assists patients in hospital, nursing home, or other medical facility, performing a variety of uncomplicated tasks, as directed by nursing and medical staff. Lifts patients onto and from bed, and transports patients to other areas, such as operating and x-ray rooms, by rolling bed or using wheelchair or wheeled stretcher. Prepares equipment, such as oxygen tents, portable x-ray machines, and overhead irrigation bottles. Makes beds and takes soiled linens to be laundered. Cleans rooms and corridors.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2950							

124. **ORTHOPTIST**

Provides vision training to people with correctable focusing defects to develop and use binocular vision (focusing of both eyes). Measures visual acuity, focusing ability, and eye-motor movement of eyes, separately and jointly.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3077							

125. **ORTHOTICS ASSISTANT**

Assists Orthotist in providing care and fabricating and fitting orthopedic braces to patients with disabling conditions of limbs and spine. Makes assigned casts, measurements, model modifications, and layouts, under guidance of and in consultation with Orthotist. Performs fitting, including static and dynamic alignments.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3078							

126. **ORTHOTIST/PROSTHETIST**

Treats and provides care to patients with partial or total absence of limb or with disabling conditions of limbs and spine by planning fabrication of, writing specifications for, and fitting prosthesis or by fitting and preparing orthopedic braces, under guidance of and in consultation with physician. Aids physician in formulation of specification for prescription for braces and appliances for body deformities and disorders.Evaluates patient's orthopedic or prosthetic needs, performing examinations, in relation to disease entity and functional loss.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3051							

127. **OUTPATIENT ADMITTING CLERK**

Asks questions of new outpatients at hospital or clinic and records data on medical charts. Gets specific information from patient and enters information onto prescribed forms; information may include, but is not limited to, name, address, age, medical history, symptoms, present medications, previous hospitalizations, religion, person to notify in case of emergency, attending physician, insurance coverage, and party responsible for payment.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2991							

128. **PARAMEDIC**

Administers life support care and treats sick and injured patients in prehospital settings as authorized and directed by physician. Determines nature and extent of illness or injury to establish and prioritize medical procedures to be followed or need for additional assistance. Administers initial treatment at emergency scene and takes and records patient's vital signs. Requires emergency medical technician paramedic (EMT-P) certification.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2951							

129. **PATHOLOGY ASSISTANT**

Under general supervision of a pathologist, assists in the performance of autopsy and surgical pathology services. This position typically requires a Bachelor's or Master's degree from an accredited Pathologist Assistant program and certification.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9298							

130. **PATIENT RELATIONS REPRESENTATIVE**

Serves as liaison between the employer, patients, and patients' relatives in resolving patient care problems. Resolves patients' complaints and grievances.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
80666							

131. **PATIENT TRANSPORTER**

Escorts or transports patients within hospital or other medical facility. Ascertains patient name, destination, mode of travel, time, and other data, following written or verbal instructions. Guides Guides or escorts incoming patients from admitting office or reception desk to designated area. Carries patient's luggage.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2968							

132. **PERFUSIONIST**

Sets up and operates heart-lung machine in hospital to take over functions of patient's heart and lungs during surgery or respiratory failure. Reviews patient medical history and chart, and consults with surgeon or physician to obtain patient information needed to set up heart-lung machine and associated equipment. A degree in health sciences is required for this position.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2929							

133. **PHARMACIST**

Dispenses and compounds prescribed medications, drugs, and other pharmaceuticals for patient care, according to professional standards and State and Federal legal requirements. Reviews Reviews prescriptions issued by physician, or other authorized prescriber; assures accuracy and determines formulas and ingredients needed. Requires current Pharmacist license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
4066							
4066							

134. **PHARMACY TECHNICIAN**

Fills prescriptions under the supervision of Pharmacist in hospital pharmacy or retail establishment, and performs a variety of other duties. Mixes pharmaceutical preparations, fills bottles with prescribed tablets and capsules, and types labels for bottles. Receives and stores incoming supplies.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
5109							

135. **PHERESIS SPECIALIST**

Gets collected blood components and gives therapeutic treatments, such as replacement of plasma, or removal of white blood cells or platelets, to patients, using blood cell separator equipment. Compiles and assesses donor information to ensure that donor meets screening criteria.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3042							

136. **PHLEBOTOMIST**

Draws blood from patients or donors in hospital, blood bank, or similar facility and prepares specimens for screening, analysis, or other medical purposes. Performs screening tests and reports results. Assembles equipment, such as tourniquet, needles, disposable containers for needles, blood collection devices, gauze, cotton, and alcohol on work tray, according to requirements for specified tests or procedures.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2952							

137. **PHYSICAL THERAPIST**

Administers medically prescribed physical therapy treatment on patients suffering from injuries, or muscle, nerve, joint, and bone diseases, to restore function, relieve pain, and prevent disability. Reviews physician's referral (prescription) and patient's condition and medical records to determine physical therapy treatment required. Plans and develops written treatment programs based on evaluation of patient data. Evaluates and tests patient's strength, motor development, sensory perception, functional capacity, and respiratory and circulatory efficiency, and records findings to develop or revise treatment programs. Administers manual exercises to improve and maintain function. Instructs, motivates, and assists patient to perform various physical activities, such as nonmanual exercises, ambulatory functional activities, daily-living activities, and in use of assistant and supportive devices, such as crutches, canes, and prostheses. Requires State license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
4067							

138. **PHYSICAL THERAPY SUPERVISOR**

Provides direct supervision over the programs and staff of the Physical Therapy Department that treats disabled, injured, or diseased patients to improve or restore physical functioning, relieve pain, and prevent physical dysfunction. Assesses, plans, organizes, and participates in rehabilitative programs that improve mobility, relieve pain, increase strength, and decrease or prevent deformity of patients suffering from disease or injury. Typically requires a bachelor's degree in physical therapy, a current license, and three years of clinical experience as a Physical Therapist.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9592							

139. **PHYSICAL THERAPY TECHNICIAN**

Performs physical therapy treatments on patients, working under direction of, and as assistant to, Physical Therapist. Assists patients with active and passive manual therapeutic exercises, and gives therapeutic massage, and heat, light, sound, water, and electrical modality treatments, such as ultrasound, electrical stimulation, ultraviolet, infrared, and hot and cold packs. Applies traction to relieve neck and back pain, using intermittent and static traction equipment. Instructs, motivates, and assists patients to learn and improve functional activities, such as perambulation, transfer, ambulation, and daily-living activities. Observes patients during treatments and compiles and evaluates data on patients' responses to treatments and progress and reports verbally or in writing to Physical Therapist.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
5137							

140. **PHYSICIAN ASSISTANT**

Treats and provides health care services to patients under direction and responsibility of physician. Evaluates patient, performs comprehensive physical examination, and gathers patient medical data, including health history and results of physical examination. Administers or orders diagnostic tests, such as x-ray, electrocardiogram, and laboratory tests, and interprets test results for deviations from normal. Performs therapeutic procedures, such as injections, immunizations, suturing and wound care, and managing infection.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2954							

141. **POLYSOMNOGRAPHIC TECHNICIAN**

Measures electrical activity of patient's brain waves and other physiological variables, using polysomnograph, to aid Physician in diagnosis and treatment of sleep disorders. Applies surface electrodes to patient's head, using adhesive paste or tape, to obtain electroencephalogram (EEG) measurement and attaches other combinations of sensors and electrodes to patient to obtain measurements such as electromyogram (EMG), electrooculogram (EOG), electrocardiogram (EKG), air flow respiratory effort, and oxygen saturation, as requested by physician and following established procedures.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2943							

142. **PRIVATE DUTY NURSE**

Promotes good health and provides health care services, usually to one patient, in hospital or private home, contracting independently. Administers medications, treatments, dressings, and other nursing services, according to physician's instructions and condition of patient. Observes, evaluates, and documents symptoms. Contacts physician to arrange for further medical treatment when needed. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3025							

143. **PROSTHETICS ASSISTANT**

Assists Prosthetist in providing care to and fabricating and fitting prostheses for patients with partial or total absence of limb. Makes assigned casts, measurements, and model modifications, under the direction of Prosthetist.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3049							

144. **PSYCHIATRIC NURSE**

Treats and provides assigned total patient care to patients in the Psychiatric Unit as prescribed by attending physician. Aids physician during treatment and examination of patient. Administers Administers medications and maintains patients' medical records on nursing observations. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7607							

145. **PSYCHIATRIC TECHNICIAN**

Gives nursing care to mentally ill, emotionally disturbed, or mentally retarded patients in psychiatric hospital or mental health clinic and participates in rehabilitation and treatment programs. Helps patients with their personal hygiene, such as bathing and keeping beds, clothing, and living areas clean.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3044							

146. **PULMONARY FUNCTION TECHNICIAN**

Compiles data and performs pulmonary-function, lung-capacity, diffusion capacity, and blood-and-oxygen tests for use by Physician in diagnosis and treatment of pulmonary disorders. Talks with patient in treatment room to explain test procedures.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2927							

147. **RADIATION THERAPY TECHNOLOGIST**

Performs treatments on patients with radiation therapy as prescribed by Radiologist according to established practices and standards. Checks prescription, diagnosis, patient chart, and identification.Liaises with physicist and supportive care personnel. Typically requires specialized certification.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2912							

148. **RADIOLOGY TECHNOLOGIST**

X-rays patient, using radiologic equipment that produces radiographs (x-rays) of body for diagnostic purposes, as directed by Radiologist. Positions patient on examining table and changes changes immobilization devices to obtain optimum views of specified area of body requested by physician. Explains procedures to patient to reduce anxieties and obtain patient cooperation.Moves x-ray equipment into specified position and adjusts equipment controls to set exposure factors, such as time and distance, based on knowledge of radiographic exposure techniques and protocols. Typically requires specialized certification.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3006							

149. **RECOVERY ROOM NURSE**

Treats and provides professional nursing care to patients in the recovery room unit of hospital, infirmary, or similar health care facility. Takes and documents patient's vital signs, to detect deviations from normal and evaluates physical condition of patient. Requires RN license as well as clinical experience.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3013							

150. **REGISTERED NURSE**

Treats and provides general nursing care to patients in hospital, nursing home, infirmary, or similar health care facility. Administers prescribed medications and treatments in accordance with approved nursing techniques.Readies equipment and aids physician during treatments and examinations of patients. Observes patient, records significant conditions and reactions, and notifies supervisor or physician of patient's condition and reaction to drugs, treatments, and significant incidents. Requires RN license.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
4076							

151. **RESPIRATORY THERAPIST**

Gives respiratory therapy care and life support to patients with cardiopulmonary system deficiencies and abnormalities, under supervision of physician. Reads prescription, measures arterial blood gases, and checks patient information to assess patient condition and determine requirements for treatment, such as type and duration of therapy, and medication and dosages.Renders aerosol medications and treatments to patients for inhalation, and positions patients to assist in breathing and prevent lung obstruction. Determines most suitable method of administering inhalants, precautions to be observed, and modifications that may be needed, which will be compatible with physician's orders.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
8012							

152. **RESPIRATORY THERAPY TECHNICIAN**

Assists personnel in the Respiratory Therapy Department. Helps in providing respiratory therapy as directed by Respiratory Therapist and prescribed by physician.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2948							

153. **SPEECH PATHOLOGIST**

Diagnoses and treats speech and language disorders, and scientifically studies human communication. Diagnoses and evaluates speech and language skills as related to educational, medical, social, and psychological factors.Plans, directs, or conducts habilitative and rehabilitative treatment programs to restore communicative efficiency of individuals with communication problems of organic and nonorganic etiology.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2945							

154. **SUBSTANCE ABUSE COUNSELOR**

Advises and aids individuals and families requiring assistance dealing with substance abuse problems, such as alcohol or drug abuse. Develops program for treatment and rehabilitation of client, using knowledge of drug and alcohol abuse problems and counseling and treatment techniques. Typically requires certification by State or other governing body.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2984							

155. **TRANSPLANT COORDINATOR**

Makes accommodations for and prearranges in-hospital transplant services, searches for and pleads with organ donors and/or their families, and assists medical staff in organ retrieval for patients undergoing organ or tissue transplantation. Communicates with donors, patients, and health team members to ensure comprehensive documentation, including informed consent of potential organ donor and transplant recipient, equitable access to transplantation system, and access to treatment alternatives.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3075							

156. **ULTRASOUND TECHNOLOGIST**

Generates photo or video images of soft-tissue objects inside the human body. Performs diagnostic sonographic examinations, utilizing appropriate ultrasonic equipment to produce high frequency sound waves which create diagnostic images of the human body for use in diagnosis of disease or organ malfunctions. Picks equipment for use in ultrasound setup according to specifications of examination. Specialized certification and completion of an approved course in medical sonography is typically required.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2982							

157. **UNIT CLERK**

Performs a variety of clerical and administrative support activities in a medical facility. Prepares and compiles medical records from nurses' records or physicians' orders and instructions into patient's medical records. Operates computer to enter and retrieve data. Prepares notice of patient's discharge to inform business office. Requisitions supplies designated by staff. Answers telephone and intercom calls and provides information or relays messages to patients and medical staff.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
65221							

Professional Positions

158. **BIOMEDICAL ENGINEER**

Develops devices and procedures that solve medical and health related problems, combining biology, medicine, and engineering. Plans and researches biological aspects of humans or other animals to develop new theories and facts, or to test, prove, or modify known theories of life systems, and to design life-support apparatus, utilizing principles of engineering and bio-behavioral sciences. Excludes paraprofessional positions.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
1237							

159. **CLAIMS MANAGER**

Oversees claims management to ensure timely, accurate handling of claims, quality claims services, and appropriate resolution of claim discrepancies. Supervises claims staff.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9470							

160. **COMPLIANCE SPECIALIST**

Monitors and implements compliance procedures covering the privacy of access to patient health information.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3048							

161. **GRANT COORDINATOR**

Creates and structures grant-funded programs for agencies, institutions, local government, or units of local government, such as school systems or metropolitan police departments. Examines Examinesliterature dealing with funds available through grants from governmental agencies and private foundations to determine feasibility of developing programs to supplement local annual budget allocations.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
2860							

162. **MEDICAL SOCIAL WORKER**

Counsels and guides members through group experience to develop attitudes and social skills for improved family relations and community responsibility. Prepares program content, arranges, and leads activities planned to enhance social development of individual members and accomplishment of group goals. Interviews individual members to assess social and emotional capabilities and plans group composition in relation to personal and social compatibility of members.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
220236							
220236							

Technicians, Para-Professional & Skilled Craft Positions

163. **GRANT WRITER**

Prepares and submits grant applications and proposals for the organization for existing or proposed projects that require unbudgeted funds. Prepares grant applications including writing or amending program descriptions and compiling required data. Typically requires a college degree and completion of training in grant writing.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
9352							

164. **MEDICAL LIBRARIAN**

Manages library or section containing specialized materials for such institutions as law schools and hospitals, or for industrial, commercial, or governmental organizations. Selects, orders, and categorizes volume reference collection for professional and administrative staffs.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
26844							

165. **ORTHODONTIC TECHNICIAN**

Constructs and repairs appliances for straightening teeth, such as retainers, tooth bands, and positioners, according to Orthodontist's prescription. Shapes, grinds, polishes, carves, and assembles metal and plastic appliances, such as retainers, tooth bands, and positioners, using spatula, pliers, soldering torch, and electric grinders and polishers.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
3081							

Field, Shop, Services & Clerical Positions

166. **CENTRAL SUPPLY WORKER**

Prepares medical instruments and related items for use and ensures their availability. Scrubs and washes surgical instruments, containers, and equipment, such as aspirators and suction units. Sterilizes instruments, equipment, surgical linens, and supplies, such as surgical packs and treatment trays, using autoclave, sterilizer, or antiseptic solutions. Prepares packs of supplies, instruments, and dressing and treatment trays, according to designated lists or codes, and wraps, labels, and seals packs. Stores prepared articles and supplies in designated areas. Fills requisitions, writes charges, and inventories supplies.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
6366							

167. **INSURANCE BILLING CLERK**

Checks billing data from medical office or hospital records to ensure amounts and account numbers are accurate. Prepares invoices, compiling itemized charges, and submits invoices for reimbursement. Answers patient's questions regarding statements and insurance coverage.

JOB#	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE
7640							

If you are ready to submit your data and have a Promotion Code enter it here:

Job Title Overflow Addendum

If you ran out of room and wish to add more positions or you do not see a job title for which you have a position, please enter it here. If you are adding a position that already exists in the pre-printed list, please enter the corresponding job number from that entry.

JOB#	JOB TITLE	INCUMBENT COUNT	ANNUAL SALARY	VARIABLE PAY	EDUCATION LEVEL	#YRS EXPERIENCE	#EMPLOYEES SUPERVISED	POSTAL CODE